

Meals on Wheels of Greenville, Inc.

Financial Statements

Year Ended December 31, 2017

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Independent Auditors' Report

The Board of Directors
Meals on Wheels of Greenville, Inc.
Greenville, South Carolina

We have audited the accompanying financial statements of Meals on Wheels of Greenville, Inc. which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Meals on Wheels of Greenville, Inc. as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Dixon Hughes Goodman LLP

**Greenville, South Carolina
June 6, 2018**

Meals on Wheels of Greenville, Inc.
Statement of Financial Position
December 31, 2017

Assets

Cash and cash equivalents	\$	533,547
Investments		6,277
Accounts receivable		30,440
Contributions receivable		50,700
Prepaid expenses		36,710
Beneficial interest in charitable remainder trust		2,989
Property and equipment, less accumulated depreciation		<u>983,217</u>
Total assets	\$	<u><u>1,643,880</u></u>

Liabilities and Net Assets

Accounts payable	\$	40,741
Accrued expenses		43,509
Deferred revenue		<u>78,377</u>
Total liabilities		<u>162,627</u>
Net assets:		
Unrestricted		1,468,513
Temporarily restricted		<u>12,740</u>
Total net assets		<u>1,481,253</u>
Total liabilities and net assets	\$	<u><u>1,643,880</u></u>

Meals on Wheels of Greenville, Inc.
Statement of Activities
For the Year Ended December 31, 2017

Unrestricted net assets:

Revenues, gains and other support:	
Contributions and grants	\$ 1,082,701
Special events	434,522
In-kind donation of items and services	63,754
In-kind donations of investments	19,932
Realized and unrealized loss on investments	(3,250)
Other income	46,256
Transfer from Meals on Wheels of Greenville Endowment Fund, Inc.	<u>295,220</u>
Total unrestricted revenue, gains and other support	1,939,135
Net assets released from restrictions	<u>58,056</u>
Total unrestricted revenues, gains and other support	1,997,191
Expenses:	
Program services	1,492,294
Management and general	121,885
Fundraising	365,785
Total expenses	<u>1,979,964</u>
Increase in unrestricted net assets	17,227
Temporarily restricted net assets:	
Contributions	40,000
Change in value of beneficial interest in charitable remainder trust	(827)
Net assets released from restrictions	<u>(58,056)</u>
Decrease in temporarily restricted net assets	<u>(18,883)</u>
Change in net assets	(1,656)
Net assets, beginning of year	<u>1,482,909</u>
Net assets, end of year	<u>\$ 1,481,253</u>

Meals on Wheels of Greenville, Inc.
Statement of Functional Expenses
For the Year Ended December 31, 2017

	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Bank charges and credit card fees	\$ 10,883	\$ 2,332	\$ 2,332	\$ 15,547
Building maintenance	17,975	1,997	-	19,972
Client and volunteer outreach	6,178	-	-	6,178
Due and publications	3,851	428	-	4,279
Equipment maintenance	14,192	-	-	14,192
Facilities expense	32,188	3,577	-	35,765
Food	386,430	-	-	386,430
Group insurance	45,213	5,713	12,945	63,871
Insurance	30,026	1,668	1,668	33,362
Marketing	56,641	-	18,880	75,521
Miscellaneous	933	104	-	1,037
Office supplies	18,367	6,122	-	24,489
Payroll taxes	36,059	4,556	10,324	50,939
Postage	18,584	3,983	3,983	26,550
Professional fees	62,709	13,438	13,438	89,585
Program supplies	87,733	-	-	87,733
Retirement	5,669	716	1,624	8,009
Salaries	499,740	63,149	143,082	705,971
Service contracts	28,528	1,585	1,585	31,698
Special events	-	-	105,847	105,847
Staff development	19,525	2,169	-	21,694
Taxes and licenses	2,033	226	-	2,259
Vehicle expense	8,556	-	-	8,556
Total expenses before depreciation and in-kind	<u>1,392,013</u>	<u>111,763</u>	<u>315,708</u>	<u>1,819,484</u>
Depreciation	91,099	10,122	-	101,221
In-kind expenses	9,182	-	50,077	59,259
	<u>\$ 1,492,294</u>	<u>\$ 121,885</u>	<u>\$ 365,785</u>	<u>\$ 1,979,964</u>

See independent auditors' report.

Meals on Wheels of Greenville, Inc.
Statement of Cash Flows
For the Year Ended December 31, 2017

Cash flows from operating activities:		
Change in net assets	\$	(1,656)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation		101,221
In-kind donations		(24,427)
Change in value of beneficial interest in charitable remainder trust		827
Realized and unrealized loss on investments		3,250
Net changes in operating assets and liabilities:		
Accounts receivable		15,166
Contribution receivable		(50,700)
Prepaid expenses		(12,315)
Accounts payable		19,482
Accrued expenses		6,054
Deferred revenue		(6,373)
Net cash provided by operating activities		<u>50,529</u>
Cash flows from investing activities:		
Purchases of property and equipment		(62,271)
Sales of donated investments		14,900
Net cash used by investing activities		<u>(47,371)</u>
Net change in cash and cash equivalents		3,158
Cash and cash equivalents, beginning of year		<u>530,389</u>
Cash and cash equivalents, end of year	\$	<u><u>533,547</u></u>

Notes to Financial Statements

1. Summary of Significant Accounting Policies

Organization and Purpose

Meals on Wheels of Greenville, Inc. (the "Organization") is an eleemosynary corporation organized under the laws of the State of South Carolina. The purpose of the Organization is to enhance the quality of life of homebound individuals by providing nutritious meals, personal contact and related services.

On January 8, 1992, the Board of Directors voted to establish an endowment fund, Meals on Wheels of Greenville Endowment Fund, Inc., to be used for the future growth of the Meals on Wheels Program and support for the Organization's annual operations. The Endowment Fund is a separate organization, governed by a separate board of directors and is not included in these financial statements for reporting purposes.

Basis of Presentation

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents

Cash and cash equivalents consists of all highly liquid investments with an original maturity of three months or less when purchased.

Concentration of Credit Risk

The Organization maintains bank accounts at various financial institutions covered by the Federal Deposit Insurance Corporation (the "FDIC"). At times throughout the year, the Organization may maintain bank account balances in excess of the FDIC insured limit. The Organization believes it is not exposed to any significant credit risk.

Property and Equipment

Property and equipment are stated at cost or, if donated, at the approximate fair value at the date of donation. Additions with a value of \$1,000 or greater are capitalized and expenditures for repairs and maintenance are expensed when incurred. Depreciation is computed on the straight-line basis over the estimated useful life of the respective assets. The estimated useful lives are:

Building	15-40 years
Furniture and equipment	3-15 years
Vehicles	5 years

Beneficial Interest in Charitable Remainder Trust

The Organization owns a 25% restricted interest in a split-interest agreement which is unavailable for current operating purposes. Assets held in an irrevocable charitable trust are recorded at the fair value of the Organization's interest in the trust. Generally, such trusts provide for distribution of all or a substantial portion of the trust assets upon a designated recipient's death. The ultimate amount to be received is dependent upon various factors and risks, including changes in market value, investment return, discount rates applied, the life term of a designated recipient, and the extent of distributions to the recipient.

Meals on Wheels of Greenville, Inc.
Notes to Financial Statements

Deferred Revenue

At times, the Organization receives payments for sponsorships of certain events in advance of the event. Income is recognized in the period in which the event occurs.

Net Assets

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted – Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by the Organization or may otherwise be limited by contractual agreements with outside parties.

Temporarily Restricted – Net assets whose use by the Organization is subject to donor-imposed stipulations that can be fulfilled by actions of the Organization pursuant to those stipulations or that expire by the passage of time.

Permanently Restricted – Net assets subject to donor-imposed stipulations that they be maintained by the Organization.

Restricted and Unrestricted Revenue and Support

Contributions received, including unconditional promises to give, are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Non-Cash Contributions

Donated marketable securities, services, supplies and other noncash donations are recorded as contributions at their estimated fair values at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Donated marketable securities were approximately \$20,000 and donated services and supplies were approximately \$64,000 for the year ended December 31, 2017. A substantial number of volunteers have made significant contributions of their time to the Organization principally in the area of meal preparation and delivery and office assistance. The value of non-professional contributed time has not been reflected in the accompanying financial statements since the recognition criteria under accounting standards were not met.

Income Taxes

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements do not reflect a provision or liability for federal and state income taxes. The Organization has determined that there are no material unrecognized tax benefits or obligations as of December 31, 2017.

Meals on Wheels of Greenville, Inc.
Notes to Financial Statements

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates could also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

2. Property and Equipment

Property and equipment as of December 31 follows:

Buildings	\$ 1,087,022
Land	241,737
Furniture and equipment	637,931
Vehicles	<u>137,083</u>
	2,103,773
Less accumulated depreciation	<u>(1,120,556)</u>
	<u>\$ 983,217</u>

3. Professional Liability Insurance

The Organization is not currently involved in litigation related to professional liability claims. Management believes that if claims occur in the future, they will be settled within the limits of the coverage, which is on a claims-made basis, with insurance limits of \$2,000,000 in the aggregate. The Organization's professional liability insurance is a claims-made policy. Should this policy lapse and not be replaced with equivalent coverage, claims based upon occurrence during its term, but reported subsequent thereto, will be uninsured.

4. Fair Value Disclosures

The Financial Accounting Standards Board ("FASB") issued a statement that defines fair value and establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 – Inputs to the valuation methodology include

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Meals on Wheels of Greenville, Inc.
Notes to Financial Statements

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurements. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following are descriptions of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2017.

Beneficial interest in charitable remainder trust

The Organization's investment in beneficial interest in charitable remainder trust is valued at the fair value of the trust's underlying assets which is derived principally from inputs of quoted prices in active markets as reported by the trust's fund managers. These are classified within Level 3 of the valuation hierarchy.

Common Stock

These investments are valued at the closing price reported on the active market on which the individual investments are traded. These are classified within Level 1 of the valuation hierarchy.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level the fair value hierarchy of the Organization's assets accounted for at fair value on a recurring basis as of December 31, 2017:

	Fair value measurements at December 31, 2017 using:			
	Fair value at December 31, 2017	Quoted prices in active markets for identical assets (Level 1 inputs)	Significant other observable inputs (Level 2 inputs)	Significant unobservable inputs (Level 3 inputs)
Beneficial interest in charitable remainder trust	\$ 2,989	\$ -	\$ -	\$ 2,989
Common Stock	<u>6,277</u>	<u>6,277</u>	<u>-</u>	<u>-</u>
Investments at fair value	<u>\$ 9,266</u>	<u>\$ 6,277</u>	<u>\$ -</u>	<u>\$ 2,989</u>

The following table illustrates the activity of Level 3 assets measured at fair value on a recurring basis from December 31, 2016 to December 31, 2017:

Fair value at December 31, 2016	\$ 3,816
Unrealized loss	<u>(827)</u>
Fair value at December 31, 2017	<u>\$ 2,989</u>

There were no transfers in or out of Level 3 during the year ended December 31, 2017.

Meals on Wheels of Greenville, Inc.
Notes to Financial Statements

5. Temporarily Restricted Net Assets

Temporarily restricted net assets are restricted by donors for the following purposes at December 31:

HVAC project	\$	2,282
Kitchen Equipment		261
Delivery vehicles		7,208
Charitable remainder trust		<u>2,989</u>
	\$	<u>12,740</u>

6. Operating Leases

The Organization leases various office equipment under long-term lease agreements. Rental expense for the year ended December 31, 2017 was \$8,896.

The total future minimum rental payments required are as follows:

2018	\$	4,895
2019		4,523
2020		431
2021		<u>251</u>
	\$	<u>10,100</u>

7. Affiliate Transactions

During 2017, the board of Meals on Wheels of Greenville Endowment Fund, Inc. authorized the transfer of \$295,220 to the Organization to cover operating expenses.

8. Retirement Plan

Effective January 1, 2013, the Organization established a 401(k) retirement plan. Employees that have completed a minimum of 1,000 hours during a twelve month period with the Organization are eligible to participate in a 401(k) retirement plan. The Organization has the right to make a discretionary matching contribution to eligible participants. Contributions for the year ended December 31, 2017 were \$8,009.

9. Subsequent Events

The Organization evaluated the effect subsequent events would have on the financial statements through June 6, 2018, which is the date the financial statements were available to be issued.